

KLH Arrives Europe via TBM Solution

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American audio brand KLH announces a European expansion by way of a partnership with Irish distributor TBM Solution providing sales, marketing, inventory, logistics and after-sale dealer and distributor support.



The company has a warehouse in Dublin, Ireland, together with a ground team of specialist throughout Europe to work closely with dealers and distributors. In addition, the two companies have created a [multi-lingual European KLH website](#).

KLH is perhaps best known for the Model Nine full-range electrostatic speaker from the 1960s. It was acquired in 2017 by David P. Kelley, former president of global sales and board member for Klipsch, before a CEDIA Expo 2018 launch. Now KLH is an all-new venture for Kelley and a team of former Klipsch and loudspeaker industry execs.

“As we expand KLH globally-- presently we are in 22 countries and growing, it is critical to partner with the right companies,” Kelley says. “Having TBM Solution as an extension of KLH will allow us to best serve our European customers. They will handle everything, in real-time, in their time zone, with inventory readily available to ship and fast support for dealers and distributors.”

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