

## Solving Previous Problems of Basic IR Control Devices...

Written by Marco Attard  
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Earlier this year Vision launched a fully revamped version of the **Techconnect Control2**. Now it's up for the *Most InAVative Commercial AV Accessory* in the 2011 InAVate Awards to be held at ISE 2011.

Techconnect Control2 aims to solve previous problems with basic IR control devices, and opens up new margin opportunities for low-budget AV installations (whereas before resellers typically struggled to make margin in this range).

As tough as it is making margin on low budget AV installations, it is even harder convincing the customer to buy additional items they can't afford. But Vision positions its new Techconnect Control2 as the first serious IR control product which gives end-users a compelling reason to pay a little bit more.

It simplifies and standardises the way AV equipment is controlled in a modular control panel, and eliminates lost or stolen projector remote controls. The manufacturer says, " It's a deceptively clever product...."

- Learning IR remote - use the original remote controls to program
- Controls up to three items at once e.g. ON drops the screen, turns projector on, and turns amplifier on
- Each button can learn multiple codes and outputs them in context-specific ways e.g. all at once for power commands, sequentially for input selection commands
- Duplicate codes from one to another for multi-room rollouts
- Lithium battery powered (optional mains power adaptor available)
- 3 x IR Blasters included

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