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Signal management product vendor Pulse-Eight enters a distribution agreement with Integral Home System, extending the availability of the neo video distribution systems to Spain and Portugal.

Integral Home System says it has a technology and sales professional team with strong knowledge of both Pulse-Eight solutions and the custom install market as a whole.

“neo matrixes are designed with the installer and end-user in mind, with their built in support for CEC and a powerful web interface these systems allow quick and easy installation and even easier use by the end-user, both with and without an additional control system,” Pulse-Eight adds. “Every neo matrix phones home to our cloud-based management platform, installers can continually monitor the performance of their deployment, get advanced notice if the end customer might be getting into difficulty and help avoid unnecessary callouts. Working with a well-respected distributor like Integral Home System allows us to deliver this solution effectively into the Spanish and Portuguese markets and our technology complements and enhances the strong portfolio of brands and solutions they currently provide to their installers.”

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