

D-Tools Intros Mobile Quote 2.0 iPad App

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D-Tools releases Mobile Quote 2.0-- a native iPad companion app for the D-Tools System Integrator (SI) platform providing easy means to seamlessly generate project scopes or pricing estimates for client review or approval.



Users can instantly transfer collected data to D-Tools SI for further design development and project management, eliminating the need to transfer handwritten notes into instructions for system designers just to have the same data re-entered into a D-Tools proposals.

Mobile Quote 2.0 allows salespeople to be either general or specific-- if the objective is a ballpark price for devices in a specific set of rooms, the app can simply pull a price allowance from the item list in the product catalog based on a global or item-specific good/better/best selection. If a more precise design and pricing is required, Mobile Quote 2.0 leverages product templates and packages from the D-Tools product catalog to complete an accurate system design and price by room and by system.

The app also enables the entry of room notes, system notes, item notes and images taken from the iPad camera, and users can make pricing and labour adjustments on the fly. Installers collecting a design retainer get a built-in calculator based on a percentage of the estimated contract total, dollar amount per square foot or designated fixed amount.

Client approvals are included in the app via e-signature, allowing D-Tools customers to collect the design retainer or even contract deposit on the spot using a preferred mobile payments solution.

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